Reducing Data Entry Requirements for Payroll Company

Challenge and Opportunity

A national payroll company with hundreds of service sector clients wanted to create a tool that would reduce data entry requirements for payroll processing.

Approach

- The customers running payroll had to expend dozens of man hours each month to accurately input data from one system to the next.
- Given the hourly nature of the service sector, data that the payroll company received was usually in a format not conducive to standard payroll programs.
- Using a simple, repeatable process, our team was able to create a new data entry program which would convert spreadsheets and other documents into usable input for iSolved, the payroll system.

Results

The implementation of the program added a convenience to their customers saving them hours each month resulting in drastic time savings and increased payroll consistency.

50+ Clients Served*

20+ Data Services Offered

185% Average ROI
Based on 2 years of cost decrease or revenue increase over consulting fees *
(excluding internal implementation cost)